



<https://www.coro.net/careers/sales-development-representative/>

Business Development Representative

Description

We are looking for talented, passionate, and motivated individuals to join our team as Business Development Representative (BDRs).

Responsibilities

What You will Do:

- Engage prospective customers through a high volume of outbound (cold/warm) calls
- Qualify inbound leads and advance them to the next step in our company's sales cycle
- Partner closely with Account Executives to ensure strong communication and proper handoffs
- Hit monthly quota for qualified demos booked and completed

Qualifications

What You Need to Get the Job Done:

- Native English Speaker – Mandatory
- Ability to work American hours (3:30PM-11:30PM Israel time) Mon- Thu – work in Jerusalem
- Comfortable making cold calls and repeatedly talking to new people all-day
- 1+ year experience in an outbound call center, inside sales experience, or related sales experience preferred
- Experience selling SaaS software – Huge advantage

Hiring organization

Coro

Job Location

Tel Aviv/Jerusalem, Israel

Date posted

June 27, 2021